



Jesus Ivan Coronado
Consultant Risk Engineer

Summary

Insurance professional with a strong combination of underwriting, risk management, and brokerage skills. Accomplished in Facultative Reinsurance, Portfolio Management, Risk Assessment, and Project Engineering, with a focus on Energy and Construction. Recognized for outstanding work ethic and commercial awareness. Fluent in English and Spanish.

Experience

Advanta Global Services **May 17– Current**
Loss Adjuster – Miami, FL
Loss adjuster handling construction, oil and gas, petrochemical, and general property claims.

ICOR, LLC **Feb 17–Current**
Risk Management Consultant– Miami, FL
Independent consultant providing risk management services for the (re)insurance industry.

Aspen Insurance **Apr 15 – Dec 16**
VP Onshore Energy and Construction Latin America– Miami, FL
Provided facultative reinsurance solutions for a worldwide customer base with assets in Latin America and the Caribbean. Jointly grew a mixed portfolio of downstream energy and construction risks with GWP in excess of \$16M and \$12M for 2015 and 2016 respectively.

- Effective underwriting of complex operational and construction energy risks through comprehensive risk analysis and in-depth assessment of contract terms and conditions.
- Monitored the assigned portfolio for claim trends, changes in underwriting strategy and risk selection, pricing, and changes in both internal and external compliance requirements.
- Managed Nat Cat and multi-peril exposures through accumulation and clash analysis.
- Established and maintained strong business relationships with brokers and producers.
- Worked closely with Claims and Engineering to ensure delivery and achievement of overall team and business objectives.
- Promoted cross selling opportunities with other lines of business including Offshore Energy, Marine and Cargo, Terrorism and Environmental Liability.

Marsh Inc. **Jan 14 – Mar 15**
VP Regional Energy Engineering Leader– Miami, FL

Managed consultancy service delivery in Latin America and the Caribbean.

- Led the planning and implementation of the risk management strategy for Pequiven, Venezuela's state owned petrochemical company.
- Provided loss prevention consultancy for large, strategic clients including Pemex, Total Petrochemicals, Profertil and Refidomsa.
- Organized underwriting road show presentations for the London and Miami reinsurance markets.

- Assisted the brokerage team in preparing proposals and developing renewal strategies.
- Monitored client satisfaction and addressed concerns relating to service delivery.

Liberty International Underwriters (LIU)

Feb 08 – Dec 13

AVP Risk Engineering – Miami, FL

Provided risk engineering services that enhanced underwriting performance by reducing portfolio volatility and overall account loss potential.

- Developed sound loss prevention knowledge across a broad range of technical industry classes including Oil and Gas, Petro-chemical, Chemicals, Heavy Industries, and Construction (CAR/EAR).
- Planned and carried out on site risk engineering surveys for existing and prospective clients in Latin America and the Caribbean.
- Produced desk based risk assessments with focus on process safety management, exposures and controls, loss estimates, and risk improvement recommendations.
- Assisted in the modeling of the Nat Cat portfolio exposures.
- Performed loss trend analyses to measure portfolio volatility.

MW Kellogg Ltd.

May 06 – Jan 08

Project Engineer – London, UK

Assisted the Project Management Team during execution of multi-billion EPC projects.

- Led multi-discipline weekly meetings and produced internal progress reports to senior management.
- Managed project change orders and engineering budget.
- Coordinated MTOs delivery to support the cost estimate.
- Monitored delivery and review of vendor engineering packages.
- Produced trending analysis and progress issue curves for bulk materials.

KP Pizza America

Aug 03 – Apr06

Operating Partner – San Juan, PR

Held full financial and operational responsibility for three franchised Papa John's Pizza restaurants.

Inelectra

Mar 97 – Jul03

ProcessEngineer – Caracas, Venezuela

Key member of the Process Engineering department with a record of successful completion of more than fifteen engineering projects for the Oil & Gas industry.

Education

MS, Finance, IESA, Caracas, Venezuela
BS, Chemical Engineering, Universidad Simon Bolivar, Caracas, Venezuela

Skills

General Insurance, Reinsurance, Property Underwriting, Risk Management, Portfolio Management, Contract Negotiation, Risk Assessment, Financial Risk Analysis, Data Analysis, Loss Adjusting, Claims Management, Business Intelligence, Market Analysis, P&L Analysis, Project Planning & Execution.